Қазақ инновациялық гуманитарлық- заң университеті Казахский гуманитарно-юридический инновационный университет Kazakh Humanitarian Juridical Innovative University

Ақпараттық- технологиялар және экономика факультеті Факультет информационных- технологий и экономики Department of Information and Technology and Economics

> Кафедра «Экономика және менеджмент» Кафедра «Экономика и менеджмент» Economy and Management Department

#### 5В050600 «ЭКОНОМИКА» ЭЛЕКТИВТІ ПӘНДЕР КАТАЛОГЫ Тускен жылы - 2018

#### **5В050600 «ЭКОНОМИКА»** КАТАЛОГ ЭЛЕКТИВНЫХ ДИСЦИПЛИН год поступления - 2018

#### 5B050600 "ECONOMICS" CATALOGUE OF THE ELECTIVE COURSES Year of entrance -2018

Семей, 2018 жыл Семей, 2018 год Semey 2018

# Student memo

Dear student of the Kazakh legal, humanitarian and innovative university, we offer you a catalog of elective disciplines. This is a systematic list of all elective academic disciplines with a brief description of them. It is designed for you, to provide the opportunity for prompt, convenient and comprehensive formation of an individual learning path. This is an assistant to create your individual curriculum. According to the credit technology of training, all academic disciplines are divided into three cycles: compulsory disciplines (OOD), basic disciplines (DB) and core disciplines (PD). The disciplines in each of these cycles are divided into two types: Mandatory component and Optional component (elective disciplines).

The disciplines of the compulsory component are determined by the State Compulsory Education Standard for each specialty and are mandatory for all students without exception.

Elective component disciplines are offered by your department. From the entire list of Elective courses you can choose the most interesting for you. Thus, for each of the cycles of academic disciplines, your curriculum consists of two groups of disciplines: a compulsory component and a component of choice (elective courses).

The methodology for choosing elective courses using the Catalog to include them in your individual curriculum is as follows:

1. Find your course and study term in the list.

2. Determine the number of credits for this elective discipline from a standard curriculum

3. Carefully read the list of offered elective courses. Pay attention to the combination of academic disciplines in accordance with the selected courses through special codes. Only one discipline can be selected from a group of elective courses.

4. Read a brief description of the elective courses that interest you and make your choice.

5. Check if the total number of credits for the courses you have chosen matches the required amount of credits according to the Model Curriculum.

6. Use the help of an adviser when choosing elective disciplines

# Awarded degree: the bachelor of Economy and Business the specialty 5B050600 - Economy

Irse	f the line		mber loans			Brief description indicating the purpose of the study,
Nº course	Name of the discipline	PK	ECTS	Prereq uisites	Postrekviz ity	executive summary, and expected results of the study (knowledge, skills, competencies,)
			(	GENERAL	EDUCATIO	NAL DISCIPLINES
	Γ	1		1	Elective cour	
1	Ecology with the basics of life	2	3	Mathema tics, biology, geograph y, physics, chemistry (within the school curriculu m		Purpose: ecology consists in formation of ecological Outlook, obtaining deep system knowledge in representations about the basic sustainable development of society and the nature, theoretical and practical knowledge on modern approaches of rational use of natural resources and protection of OS. The students will learn the basics of safe human interaction with the environment and the basics of protection against negative factors in dangerous and extremely dangerous situations. Contents: Management, Ecology and problems of modern civilization. Autecology, population ecology, synecology. The doctrine of the biosphere and noosphere. Sustainable development concept. Legislative and legal acts in the field of life safety. Tasks, principles of construction and functioning of civil defense in Kazakhstan.classification of emergency situations of different nature. Protection against weapons of mass destruction. Expected results: training of environmentally competent specialists, on the continuous unity of effective professional activity with the requirements for safety of equipment and human security, which guarantees the preservation of health and human health, prepares it for action in extreme situations, actively involved in the processes of preservation and restoration of the environment. Competencies: General education, social and ethical, communicative
1	Psychology	2	3	Mathema tics, biology, geograph y, physics, chemistry (within the school curriculu m		<ul> <li>Purpose: formation of a holistic worldview of psychological culture of students.</li> <li>Contents: conducting in special psychology. Special psychology as a science. Methods and principles of special psychology. Causes of deviations in development and their classification. Structure of impaired development and mechanisms of formation of system deviations. General and specific patterns of mental development.</li> <li>Expected result:</li> <li>Know: General characteristics of psychology; the object of science; modern ideas on the subject matter; higher mental functions; the activity approach in psychology; the concepts of reflection and the psyche; the emergence and development of consciousness.</li> <li>Have a General idea: about perception; sensation; memory; attention; emotions; thinking; speech; consciousness; personality; will.</li> <li>Be able to: make notes; write an essay; use your psychological skills in communicating with people.</li> <li>Competencies: General education, social and ethical, communicative</li> </ul>

		1				
2	Fundamentals of Anti-Corruption Culture	2	3	Modern history of Kazakhst an	Philosophy	the purpose of the discipline: the Study of the course and familiarization of students the formation of a system of knowledge on combating corruption and the development on this basis of citizenship in relation to this phenomenon Content: the Basics of anti-corruption culture is a holistic interdisciplinary system of knowledge for all specialties and areas of bachelor's training Expected results: as a result of the study of the discipline, students should know: the essence of corruption and the reasons for its origin, the measure of moral and legal responsibility for corruption offenses Be able to: possess the skills to acquire new knowledge about anti-corruption culture is a holistic interdisciplinary system of knowledge Competencies: General education, social and ethical
2	Political science	2	3	Modern history of Kazakhst an	Philosophy	Purpose: political socialization of students, providing the political aspect of training highly qualified specialists on the basis of modern world and domestic political thought. Contents: Introduction to political science. History of political doctrines. Institutional aspects of policy. Political relations and processes. World politics and international relations. The methodology of knowledge of political reality. Expected result: Know: the place and role of Kazakhstan in the global civilizational process. Be able to: describe political events (know the actual material), and apply algorithms to explain them. Skills: Independent work with literature and sources. Competencies: General education, social and ethical
2	Sociology	3	5	Modern history of Kazakhst an	Philosophy	Purpose: to form students ' logic of thinking that helps them to understand social problems, to find the sources of their origin and ways of solution. Contents: Background and socio-philosophical background of sociology as a science. History of sociological thought. Fundamentals of methods and techniques of sociological research. Society as a socio- cultural system. Personality as a social type. Expected result: Know: features of the social structure of society; the main aspects associated with the processes of development of society; the essence and content of social transformation in modern society; especially the functioning of society; know the trends of formation of social structures. Be able to: understand modern social processes; understand and explain the main events of social life; analyze the social structure at the level of organization and society. Have the skills to: draft a sociological study; identify social problems within organizations; search for the necessary information through library collections, computer information systems, periodicals. Competencies: General education, social and ethical

2	Culturology			Modern history of Kazakhst an	Philosophy	solvir cultur found the d result activi Conte Conce symbo- ratio Cultu and t Outlo postrr Mosc Cultu mode Expec Know most charaa Be ab cultur the m To h comp for axi of cul	ents: cultural Studies as a field of knowledge. epts and methods of cultural research. Dynamics and nology of culture, the content of its scientific pt. Culture as a system of meanings, meanings and ols. Culture of primitive and archaic periods. The of the concepts of "culture"and " civilization". re of the Ancient world. Culture of the middle Ages he Renaissance. Culture of the New time. World ok installations of Education. Culture in the nodern era. Russian culture in the era of Kiev and ow Russia. Russian culture of the Modern era. re of post-industrial society and global problems of rnity. teted result: v: the main approaches to the study of culture, the important cultural schools, features of cultural eras, cteristics of modern culture. le to: navigate in the basic concepts of the theory of e, as well as scientific categories that characterize ethodological apparatus of cultural studies. nave skills: comparative analysis of cultures, arison of different spheres within culture, allocation ological, semiotic, translational aspect in the study ture.
3	Religious studie	es 3	5	Philosop hy	Entreprene urship	Purpc of oth Conte of rel religio esoter and f world Expec Know signs religio Be ab Skills interp differ	etencies: General education, social and ethical see: formation of tolerance to traditions and culture er peoples of the world ents: components of religion as a subject, the concept igion, religion and ritual, religion and mythology, on and magic, religion and mysticism, religion and ricism, the concept of religious experience, religion aith, religion and its role in society, national and religions eted result: *: specific features of the subject of religious studies, of religious faith, the structure and specificity of pus consciousness. le to: recognize the signs of religious faith : mutual understanding, harmonization of ersonal relations between representatives of ent religious and non-religious worldviews betencies: General education, social and ethical
					ASIC DISCI		
				E	lective cours	es (EC	)
№ course	Name of the discipline		Number of loans				Brief description indicating the purpose of the study, executive summary, and expected results of the study (knowledge, skills,
Ň	Nan dis	РК	ECTS	Prerequisi tes	Postrekv	izity	competencies,)

1	History of Economic Thought	3	5	-	Microeconomics , Macroeconomic s	Objective: to Acquire knowledge about the history of the formation of economic disciplines. Contents: Subject and method of history of economic doctrines. The emergence and development of the classical evolution of socialist ideas. Contribution of Soviet scientists to the economic theory of the twentieth century. The expected results of the study: Knowledge: a fairly complete picture of the possibilities of applying its provisions and conclusions in professional activities; theoretical foundations and laws of the functioning of the economy, including transitional processes Skills: to compare the potential development of the national economy and the actual state of all its complexes; to identify problems of an economic nature in the analysis of specific situations Skills: self-mastery of new knowledge, using modern educational technologies; basic methods of development of forecasts and target programs of socio-economic and scientific and technological development Competences: Formation of competences of General education and system-forming competences
1	The history of economy and economic thought	3	5	-	Microeconomics , Macroeconomic s	Objective: to Study the historical process of occurrence, development and change of economic concepts at certain stages of human development. Contents: Economics of ancient civilizations, the origin and development of capitalist economy, the formation of the modern world economy, leading representatives of Russian economic thought The expected results of the study: Knowledge: the history of formation and development of social production Skills: to recognize different thoughts of economic thought Skills: review of issues and controversies in economic thought. Competencies: In the field of the history of economic knowledge
2	Statistic	3	5	Economic Theory, Mathemati cs in economics	Enterprise economy	<ul> <li>Purpose: Knowledge of general principles, techniques, methods of collection, processing and analysis of statistical information, the study of patterns and trends in social phenomena and their quantitative characteristics</li> <li>Contents:</li> <li>Subject and method of statistics. Statistical observation. Statistical grouping and summary. Absolute and relative values. Mean values and indicators of variations.</li> <li>Expected impact study:</li> <li>Know: The subject and the basic methods of discipline</li> <li>To be able to: use of statistical indicators, process and analyze the results of statistical studies, etc.</li> <li>Competencies: In the field of statistics</li> </ul>

2	Statistics of foreign trade activities	3	5	Economic Theory, Mathemati cs in economics	Enterprise economy	Purpose: Formation at students of theoretical knowledge and practical skills in the field of analysis of foreign trade activities Contents: Object, method and tasks of statistics of foreign economic activity, statistics macroeconomic indicators and international comparisons, statistics of foreign trade, etc The expected results of the study: Know: methodological basis of statistics of foreign economic activity Be able to: evaluate the effectiveness of foreign trade Skills: to know the methods of analysis of foreign trade operations Competencies: In the field of statistics
3	Fundamental s of entrepreneur ship	2	3	Economic Theory	Management, Macroeconomic s	Objective: Transfer of knowledge of theoretical foundations and practical skills in the field of business organization in a competitive environment. Contents: learning the basics of theory and methodology of entrepreneurship; Learning process organization and evaluation effektivnoi business strUser; The search for optimal forms of organization of business structures including partnerships. The expected results of the study: Know: methodological basis of business activities Be able to: evaluate the effectiveness of business activities Skills: to know the methods of analysis of the activities of different forms of business structures Competences: development competence General education, economic, organizational and managerial backbone.
3	1. orga nization of business	2	3	Economic Theory	Management, Macroeconomic s	Objective: to Study the issues of formation of business structures and ways of organizing them in the market. Content: study of types and organizational forms of business enterprises; The study of the formation of enterprises, the main documents required for the formation of business entities; The choice of the optimal organizational structure and form of entrepreneurial activity. The expected results of the study: To know: basic types and organizational forms of entrepreneurial activity Be able to: calculate the basic indicators of entrepreneurial structures Skills: assessment of business opportunities the different forms of business structures Competences: development competence General education, economic, organizational and managerial backbone.

4	Market infrastructur e	3	5	Economic theory	Management, Macroeconomic s	Objective: To study the main economic advantage of the infrastructure of the market economy Contents: The process of formation of the market infrastructure in Kazakhstan. Forming a full understanding of the market relations in the economy of Kazakhstan. Terms of occurrence of the market. Subjects of objects and the market. The main elements of market infrastructure. Expected study RESULT: Know the process of formation of the market infrastructure in Kazakhstan To be able to form students' knowledge about the features of the current stage of development of the Kazakh economy Competence: the main elements of a market ifrastruktury
4	The infrastructur e of the national market	3	5	Economic theory	Management, Macroeconomic s	Objective: To study the main economic advantage of the infrastructure of the market economy Contents: The process of formation of the market infrastructure in Kazakhstan. Forming a full understanding of the market relations in the economy of Kazakhstan. Terms of occurrence of the market. Subjects of objects and the market. The main elements of market infrastructure. Expected study RESULT: Know the process of formation of the market infrastructure in Kazakhstan To be able to form students' knowledge about the features of the current stage of development of the Kazakh economy Competence: the main elements of a market ifrastruktury
5	Market infrastructur e	2(A)	3	Economic theory	Management, Macroeconomic s	Objective: To study the main economic advantage of the infrastructure of the market economy Contents: The process of formation of the market infrastructure in Kazakhstan. Forming a full understanding of the market relations in the economy of Kazakhstan. Terms of occurrence of the market. Subjects of objects and the market. The main elements of market infrastructure. Expected study RESULT: Know the process of formation of the market infrastructure in Kazakhstan To be able to form students' knowledge about the features of the current stage of development of the Kazakh economy Competence: the main elements of a market ifrastruktury

5	The infrastructur e of the national market	2(A)	3	Economic theory	Management, Macroeconomic s	Objective: To study the main economic advantage of the infrastructure of the market economy Contents: The process of formation of the market infrastructure in Kazakhstan. Forming a full understanding of the market relations in the economy of Kazakhstan. Terms of occurrence of the market. Subjects of objects and the market. The main elements of market infrastructure. Expected study RESULT: Know the process of formation of the market infrastructure in Kazakhstan To be able to form students' knowledge about the features of the current stage of development of the Kazakh economy Competence: the main elements of a market ifrastruktury
6	Marceting	3	5	Fundament als of entreprene urship	Economy of production	Objective: to Study the theoretical foundations and conceptsofmarketingContents:Marketing research, marketing environment, consumer behavior in commodity markets, market segmentation, product marketing, product, pricing, distribution, communication policy in marketing, etc.Expected results: Know: theoretical foundations and conceptscomprehensive marketing Be able to: conduct comprehensive market research; - analyze the level of quality and competitiveness factors on the basis of a comprehensiveanalysis To acquire skills in: documentation and information support of marketing programs Competences: development and organizational management ,strategic .
6	1. inte rnational marketing	3	5	Fundament als of entreprene urship	Economy of production	Objective: to develop the students ' practical skills of marketing activity with regard to foreign markets Contents: common and distinctions in conceptual approaches to essence of export, international and global marketing; features of international marketing; peculiarities of researches of foreign markets; the specifics of the marketing mix of an international company. The expected result of the study: Know: the basic strategy of entering foreign markets To be able to: analyse the problems faced by a firm entering the global market, to select and evaluate possible solutions Skills: possess modern methods of collection, processing and analysis of information required for the study of foreign markets Competences: development competence:economic and organizational management ,strategic

7	Operations Management	3	5	Economic Theory, Manageme nt	Production management	Purpose: Instill skills in organizational design and work to improve the organization of labor, production and management in industrial enterprises Contents: The essence and content of operational management, industrial structure of an industrial enterprise, the organization of the production process, types and methods of production Expected impact study: To know: the methods of organizing production to meet modern standards of scientific and technical progress To be able to: predict the strategy of the organization, efficiency and competitiveness of the products Competence in setting goals of management
7	Tax management	3	5	Economic Theory, Manageme nt	Production management, Industrial Management in Agribusiness	Objective: to Acquaint students with the theoretical and practical bases of the organization of tax management at enterprises Contents: the Course "Tax management" is intended for reception of skills of tax analysis necessary to the Manager. The acquisition of knowledge the course will enable students to better understand the motives of the taxpayers The expected result of the study: Know: features of the organization of tax management at enterprises Be able to: organise tax management in enterprises Skills: skills of tax analysis, the Manager needs Competence: the situation in the field of analyzing, forecasting, cost estimate and take the competitive, strategic, managerial decisions in conditions of uncertainty

8	Government control of economy	3	5	Economic theory.	Planning for the enterprise, organization and remuneration of labor to improve the entrepreneurship	Objective: To examine the need for state regulation of the economy (GRE) and its essence. Typology of socio-economic systems and the basic economic model. The range of market relations and its limits. The state's role in the development of a market economy Contents: The role of government in the development of a market economy. Key research areas for the economic role of the state: a neo- classical for, keinsianstvo, institutionalism, and others. The economic functions of the state and especially its operation in a transit economy. The activities of the state to overcome the crisis in the economy and the social sphere. The objects of state regulation: macrospheres manufacturing, infrastructure, social sectors of the economy and its regional components. Flows of resources, goods, money, and the state's role in ensuring the well-being of companies, farms and households. Expected impact study: Languages: the foundation for understanding the mechanisms of state regulation of economic behavior of households, firms, government bodies in the conditions of market relations, their economic relations. Skill: the formation of ideas about the methods of state regulation of the economy; Competence: the state regulation
8	State regulation of agriculture	3	5	Economic theory.	Planning for the enterprise, organization and remuneration of labor to improve the entrepreneurship	Purpose: to theoretically and practically prepare students in the management of organizations of the agroindustrial complex and to introduce the basics of state regulation and financial support of agriculture at national and regional levels Content: theoretical and methodological foundations of management of organizations of the agroindustrial complex of Kazakhstan of different organizational forms, principles of state support and market regulation of agricultural products, framework for the management of the various activities in the agricultural sector. The expected result of the study: Know: the nature and tasks of management in agriculture; the system of state administration and local self-government; Be able to: set goals and formulate tasks related to the implementation of the functions of management; Skills: to know the methods of implementation of managerial functions in the agricultural sector. Competence: the state regulation

9	Market of technologies	3	5	Economic theory.	Economy of enterprise	The purpose: study of discipline is the technology used in the market and the development of new technologies. Content: The subject of the technology market is exploring the development of scientific and technological progress, the development of innovative technologies on the market Expected impact study: To know: - A set of theoretical knowledge required for the development of corporate innovation systems and innovative strategies for sustainable development of the company's business; To be able to: Identify assess the innovative potential of the company as a major factor of increase of efficiency of corporate innovation system Competencies: The development of new technologies and innovations
9	Managing markets innovation	3	5	Economic theory.	Economy of enterprise	Purpose: Formation at students of modern vision of the concept of management of innovative activity Contents: Planning of innovative activities of the firm, principles of innovative organizational structures, financing and evaluation of efficiency of innovative activity Expected results To know: essence of an integrated approach to innovative activities To be able to identify the features of planning and organizing innovative activities Skills: control of new ideas and manage across the organization Competencies: The development of new technologies and innovations
10	Market of technologies	2(A)	3	Economic theory.	Economy of enterprise	The purpose: study of discipline is the technology used in the market and the development of new technologies. Content: The subject of the technology market is exploring the development of scientific and technological progress, the development of innovative technologies on the market Expected impact study: To know: - A set of theoretical knowledge required for the development of corporate innovation systems and innovative strategies for sustainable development of the company's business; To be able to: Identify assess the innovative potential of the company as a major factor of increase of efficiency of corporate innovation system Competencies: The development of new technologies and innovations

10	Managing markets innovation	2(A)	3	Economic theory.	Economy of enterprise	Purpose: Formation at students of modern vision of the concept of management of innovative activity Contents: Planning of innovative activities of the firm, principles of innovative organizational structures, financing and evaluation of efficiency of innovative activity Expected results To know: essence of an integrated approach to innovative activities To be able to identify the features of planning and organizing innovative activities Skills: control of new ideas and manage across the organization Competencies: The development of new technologies and innovations
11	Economic forecasting and planning	3	5	Economic theory, Statistics	Economics of enterprise, Industrial economy, agricultural Economy	Purpose: to study the concept of economic forecasting Contents: the concept of the forecast and its value. Types of forecast, strategic and short-term forecasting, features and methods. The main indicators of the forecast, the calculation of the probability of forecast data. Expected result: To know: methods of formation and forecasting Skills: calculate the trend of enterprise development on the basis of indicative data Skills: in assessing the quality and accuracy of forecasts. Competences: formation of economic, organizational, managerial and activity competences
11	prediction	3	5	Economy. theory, statistics	Economics of enterprise, Industrial economy, agricultural Economy	Purpose: To give the concept of economic planning Contents: concept and essence of the prediction. Place forecasting in strategic planning. The theoretical aspects of forecasting: Methodology and History. Forecasting at the macro and micro level. Expected results of the study: after studying the discipline, students should acquire the following skills and abilities: Knowledge: The essence of prediction, concept planning in enterprises Skill: Predicting the economic activity of the enterprise Skills: Working with native economic documentation Competence in the field of economic forecasting

12	Logistics	3	5	Economic theory, Internation al economics	Business	<ul> <li>Objective: To prepare students for independent formulation and meaningful problem solving in the field of the Ma-ter, financial, information and related flow moves between links in the food supply chain ram¬kah logistics systems of various levels</li> <li>Contents:</li> <li>Learning the basic problems of the theory and methodology of logistics; the basic principles and functions of construction of logistics systems; determine the properties of strategic and tactical purposes of applying the basic logistics concepts</li> <li>Expected impact study:</li> <li>To know:</li> <li>Conceptual apparatus and the essence of production logistics;</li> <li>The principles of the organization and structure of the production process, in which the material flow is organized;</li> <li>To be able to:</li> <li>Competence: in the mechanism of production and current trends in the field of organization, planning and promoting material flow in production and management;</li> </ul>
12	Logistics in the branches of agroindustria l complex	3	5	Economic theory, Internation al economics	Business	Objective: to study the role and contents of international transport operations in foreign trade activities, definition of place of the Republic of Kazakhstan into the global transport system, the study of the scientific foundations of the international transport process, a logistics concept for the improvement of international freight transport Contents: explores the functional areas of logical system. In the framework of this discipline is the analysis of systems of warehousing and storage processing, as well as the commercial policies and inventory management in a logical system The expected result of the study: Facts: to acquire knowledge of the concepts of process and structure, to understand the place of Kazakhstan into the global transport network; to learn the basic methodological approaches to the analysis of the system of international transport operations and theoretical concepts of the logistics systems. Competences: formation of strategic competence economic and organizational-managerial competences

13	Logistics	2(A)	3	Economic theory, Internation al economics	Business	<ul> <li>Objective: To prepare students for independent formulation and meaningful problem solving in the field of the Ma-ter, financial, information and related flow moves between links in the food supply chain ram-kah logistics systems of various levels</li> <li>Contents:</li> <li>Learning the basic problems of the theory and methodology of logistics; the basic principles and functions of construction of logistics systems; determine the properties of strategic and tactical purposes of applying the basic logistics concepts</li> <li>Expected impact study:</li> <li>To know:</li> <li>Conceptual apparatus and the essence of production logistics;</li> <li>The principles of the organization and structure of the production process, in which the material flow is organized;</li> <li>To be able to:</li> <li>Competence: in the mechanism of production and current trends in the field of organization, planning and promoting material flow in production and management;</li> </ul>
13	Logistics in the branches of agroindustria l complex	2(A)	3	Economic theory, Internation al economics	Business	Objective: to study the role and contents of international transport operations in foreign trade activities, definition of place of the Republic of Kazakhstan into the global transport system, the study of the scientific foundations of the international transport process, a logistics concept for the improvement of international freight transport Contents: explores the functional areas of logical system. In the framework of this discipline is the analysis of systems of warehousing and storage processing, as well as the commercial policies and inventory management in a logical system The expected result of the study: Facts: to acquire knowledge of the concepts of process and structure, to understand the place of Kazakhstan into the global transport network; to learn the basic methodological approaches to the analysis of the system of international transport operations and theoretical concepts of the logistics systems. Competences: formation of strategic competence economic and organizational-managerial competences

14	international and regional integration	3	5	Economic theory, Internation al economics	The strategy of the enterprise, regional economy	Objective: To identify prerequisites, features and problems of international and regional integration Sozherzhanie: Formation of a global system of economic regulation, the theory of integration, regional economic organizations in Asia and the Pacific, integration associations in the Americas, regional economic organizations in the post- Soviet space Expected impact study: Know: domestic and foreign sources of information for the analysis of the activities of international economic organizations and regional associations To be able to: collect, analyze and process the data necessary for solving the economic problems Competence in the activities of international economic organizations and regional associations
14	Managing international innovation	3	5	Economic theory, Internation al economics	The strategy of the enterprise, regional economy	Purpose: formation of theoretical knowledge and practical skills understanding the nature, mechanisms, tools and trends of innovation in the management of enterprises and organizations The content: the Planning of innovative activity of the country, the principles of innovative organizational structures, financing and evaluation of efficiency of innovative activity of the country, the EXPO's role in razvitii innovation The expected result of the study: To know: essence of an integrated approach to innovative activities To be able to identify the features of planning and organizing innovative activities Skills: control of new ideas and manage across the country Competence: strategic competence, economic and organizational-managerial competences special
15	Finance	3	5	Economic theory, Mathemati cs in Economics	Accounting intermediaries	Objective: to Study the role and importance of Finance in the economic development of the country Contents: the Basics of Finance, types of Finance, Organization finansowy activities of enterprises, the main indicators finansowy activities and flows, etc. The expected result of the study: Know: basic concepts and methods of the organization finansowy activities of firms and enterprises Be able to: apply methods of analysis of financial flows of the company Skills: possess the skills of independent research work Competences: the Formation of strategic ,economic, organizational and managerial, speciallycommissioned.

15	theory of finance	3	5	Economic theory, Mathemati cs in Economics	Accounting	Objective: Develop students ' analytical and research skills in Economics and Finance Content: Microeconomic Foundation of financial Economics, investments, fixed income, equilibrium approach to price determination, portfolio, etc. The expected result of the study: Know: basic concepts and methods of the theory of decision making under uncertainty and probabilistic modeling of cash flows To be able to apply these methods to the modeling of financial systems Skills: possess the skills of independent research work Competences: the Formation of strategic ,economic, organizational and managerial, speciallycommissioned.
16	Finance	2(A)	3	Economic theory, Mathemati cs in Economics	Accounting	Objective: to Study the role and importance of Finance in the economic development of the countryContents: the Basics of Finance, types of Finance, Organization finansowy activities of enterprises, the main indicators finansowy activities and flows, etc.The expected result of the study: Know: basic concepts and methods of the organization finansowy activities of firms and enterprisesBe able to: apply methods of analysis of financial flows of the company Skills: possess the skills of independent research workCompetences: the Formation of strategic ,economic, organizational and managerial, speciallycommissioned.
16	theory of finance	2(A)	3	Economic theory, Mathemati cs in Economics	Accounting	Objective: Develop students ' analytical and research skills in Economics and Finance Content: Microeconomic Foundation of financial Economics, investments, fixed income, equilibrium approach to price determination, portfolio, etc. The expected result of the study: Know: basic concepts and methods of the theory of decision making under uncertainty and probabilistic modeling of cash flows To be able to apply these methods to the modeling of financial systems Skills: possess the skills of independent research work Competences: the Formation of strategic ,economic, organizational and managerial, speciallycommissioned.

17Taxes and taxation35Economic fectorPurpose: To give the basic concepts of taxation. Basic concepts of the tax system. The procedure for calculating analysis17Taxes and taxation35Economic theoryFectoromic analysisIntegration tax literacy arguadutes Contents: The subject and methods of taxation. Basic concepts of the content tax system. The procedure for calculating nalegov. Deryadokt filling out tax force of the construction of the tax system. The procedure for calculating taxes.17The theory of taxation35Economic theory17The theory of taxs and to ganization35Feoromic theory18Accounting35Economic theory18Accounting35Economic theory18Industry softax35Economic theory18Industry softax35Economic theory18Industry softax35Economic theory18Industry softax35Economic theory18Industry softax35Economic theory18Industry softax35Economic theory18Industry softax35Economic theory18Industry softax35Economic taxits18Industry softax35Economic taxits18Industry softax35Economic taxits19 </th <th></th> <th></th> <th></th> <th>1</th> <th>1</th> <th></th> <th>I Dermanaat 'Da aires tha haain annaanta af taration</th>				1	1		I Dermanaat 'Da aires tha haain annaanta af taration
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							IFRS Competencies: General education, economic
and organizational management,strategic							and organizational management, strategic

19	Economics of the labor market	2	3	Economic Theory	Economic analysis	Purpose: to reveal the mechanism of labor market functioning and social and economic issues arising in the sphere of economy Contents: Work and its place in human development. Object of labor. Means of labor. Means of production and technology. Labor process. Labour force, labour market and employment. The efficiency of labor and performance. Expected result: Knowledge: knows the main categories of the labor market Skills: able to independently identify trends in the labor market Skills: has the skills of practical calculation of labor market indicators
19	Human resources management	2	3	Economic Theory	Economic analysis	<ul> <li>Purpose: the System of labor resources</li> <li>management of enterprises of agroindustrial</li> <li>complex, personnel motivation, criteria and</li> <li>indicators of quality of personnel management,</li> <li>the principles of personnel management, the basic</li> <li>functions of human resources management of the</li> <li>organization</li> <li>Contents: Acquisition of knowledge of the theory</li> <li>and methodology of human resources</li> <li>management of agricultural enterprises</li> <li>Expected result:</li> <li>Know: key concepts and basic principles of the</li> <li>theory of human resources management of the</li> <li>organization</li> <li>Be able to: identify and analyze the vital interests</li> <li>of employees and staff of the organization</li> <li>To master skills: understanding the inextricable</li> <li>link between the interests of society, the labor</li> <li>collective and the needs of each person</li> </ul>
20	Economics of the labor market	3(A)	5	Economic Theory	Economic analysis	Purpose: to reveal the mechanism of labor marketfunctioning and social and economic issuesarising in the sphere of economyContents: Work and its place in humandevelopment. Object of labor. Means of labor.Means of production and technology. Laborprocess. Labour force, labour market andemployment. The efficiency of labor andperformance.Expected result:Knowledge: knows the main categories of thelabor marketSkills: able to independently identify trends in thelabor marketSkills: has the skills of practical calculation oflabor market indicators

20	Human resources management	3(A)	5	Economic Theory	Economic analysis	Purpose: the System of labor resources management of enterprises of agroindustrial complex, personnel motivation, criteria and indicators of quality of personnel management, the principles of personnel management, the basic functions of human resources management of the organization Contents: Acquisition of knowledge of the theory and methodology of human resources management of agricultural enterprises Expected result: Know: key concepts and basic principles of the theory of human resources management of the organization Be able to: identify and analyze the vital interests of employees and staff of the organization To master skills: understanding the inextricable link between the interests of society, the labor collective and the needs of each person
21	Production Economy	3	5	Economy. theory Business Economics	Planning of activity of enterprise	Goal: Assimilation of theoretical knowledge, developing the necessary concepts and acquisition of skills in the field of production Economics Contents: Scientific basis of the Economics of production, system concept of production Economics, economic the efficiency of production Economics, Economics of primary production The expected result of the study: To know: types, forms and methods of production Economics To be able to:analyze and calculate economic production production production process Skills:to carry out justification of the improvement of production activities at the company, in Association Competencies: The formation of a special professional competence
21	The Economics of the industry	3	5	Economy. theory Business Economics	Planning of activity of enterprise	CompetenceObjective: to explore industry capabilities and reserves of the economyContents: the concept of the sector, its main goals and objectives. Industry strucure industry, Kazakhstan, its advantages and disadvantages. Ways and methods of economic development industryExpected results: Facts: industry strucure and composition of the industries of the Republic of Kazakhstan Skills: to identify bottlenecks in the particular industry, to find solutions to eliminate them Skills: calculate indicators of effektivnosti the development of specific sectors of the economy. Competence: special and specialized

22	Cost management	3	5	Econ. Theory, Macroecon omics	Business Economics, Economy. Analysis, Economic analysis of agricultural enterprises	purpose: study of discipline "Management costs" is to develop in students an integrated system of economic thought and knowledge in the field of cost management efficiency, ensuring the achievement of the objectives of the organization in a timely manner when working on the regulatory conditions of the market. Content: willingness to develop procedures and controls the ability to plan operating (production) activities, the ability to the economic way of thinking .umenie apply quantitative and qualitative methods of analysis pri□ management decisions and build economic, financial, organizational and economic models. Expected impact study: Know the specifics, the main objectives, ideas, techniques, methods and organization The rules of effective cost management in a market economy; To be able to independently make effective management decisions based on analysis and evaluation of internal and external environment cost management, cost comparisons, production and prices; intelligently and logically justified to express their thoughts, to perform calculations and studies, build schedules. Competences: In the field of production.
22	Controlling	3	5	Econ. Theory, Macroecon omics	Business Economics, Economy. Analysis, Economic analysis of agricultural enterprises	studies, build schedules. Competences: In the field of production. Purpose: Study of the theoretical foundations and values institutsionalnoj economy. Contents: Introduction to the analysis of institutionalism, transaction costs, economic theory of property rights, eoria firms, the institutional framework for the interaction of companies with public authorities, the theory of institutional change Expected resuly Know: the history of the formation of the theory of institutionalism, its activities and vzaimosvjazi with other disciplines; Skills: calculation of transaction costs of firms. Skills: the assimilation of the theory of institutionalism Competence: special professional.

	MAIN DISCIPLINES Elective courses (EC)								
23	Controlling	2(A)	3	Econ. Theory, Macroecon omics	Business Economics, Economy. Analysis, Economic analysis of agricultural enterprises	Purpose: Study of the theoretical foundations and values institutsionalnoj economy. Contents: Introduction to the analysis of institutionalism, transaction costs, economic theory of property rights, eoria firms, the institutional framework for the interaction of companies with public authorities, the theory of institutional change Expected resuly Know: the history of the formation of the theory of institutionalism, its activities and vzaimosvjazi with other disciplines; Skills: calculation of transaction costs of firms. Skills: the assimilation of the theory of institutionalism Competence: special professional.			
23	Cost management	2(A)	3	Econ. Theory, Macroecon omics	Business Economics, Economy. Analysis, Economic analysis of agricultural enterprises	purpose: study of discipline "Management costs" is to develop in students an integrated system of economic thought and knowledge in the field of cost management efficiency, ensuring the achievement of the objectives of the organization in a timely manner when working on the regulatory conditions of the market. Content: willingness to develop procedures and controls the ability to plan operating (production) activities, the ability to the economic way of thinking .umenie apply quantitative and qualitative methods of analysis pri□ management decisions and build economic, financial, organizational and economic models. Expected impact study: Know the specifics, the main objectives, ideas, techniques, methods and organization The rules of effective cost management in a market economy; To be able to independently make effective management decisions based on analysis and evaluation of internal and external environment cost management, cost comparisons, production and prices; intelligently and logically justified to express their thoughts, to perform calculations and studies, build schedules. Competences: In the field of production.			

1	Scientific organization of work	3	5	Economy. Theory, Market infrastructu re	The competitiveness of industries and companies	Objective: to Form a holistic view of the advantages and prospects of economic development of the country, the organization on the basis of innovation Contents: Essence, importance of innovative research, the process of development of innovative research and methods and evaluation The expected result of the study: Know: forms and systems of compensation, material and moral stimulation, the order of establishment of surcharges, allowances and coefficients to a salary legislative and regulatory legal acts (bases of the labor legislation) and forms of the statistical reporting on work. Be able to: identify problems in the analysis of specific situations, suggest ways to solve them and evaluate the expected results; systematize and generalize information, prepare certificates and reviews on professional activities; develop regulations on bonuses at the enterprise to organize and conduct practical research in the field of organization, regulation and remuneration. Have skills: special terminology and vocabulary, skills of independent mastering of new knowledge, using modern educational technologies;skills of professional argumentation in the analysis of standard situations in the field of upcoming activities; methods of investigation of labor costs and analysis of the quality of norms, methods of standard situation of labor, development of an effective system of remuneration Be able to solve problems on design of labor processes and calculation of labor standards at the enterprise. Competences: system-forming, economic, organizational and managerial, special
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1	Scientific organization of labor in the agro- industrial complex	3	5	Economy. Theory, Market infrastruct ure	Competitiveness of branches of the agro- industrial complex	Objective: to Form a holistic view of the advantages and prospects of economic development of the country, the organization on the basis of innovation Contents: Essence, importance of innovative research, the process of development of innovative research and methods and evaluation The expected result of the study: Know: forms and systems of compensation, material and moral stimulation, the order of establishment of surcharges, allowances and coefficients to a salary legislative and regulatory legal acts (bases of the labor legislation) and forms of the statistical reporting on work. Be able to: identify problems in the analysis of specific situations, suggest ways to solve them and evaluate the expected results; systematize and generalize information, prepare certificates and reviews on professional activities; develop regulations on bonuses at the enterprise to organize and conduct practical research in the field of organization, regulation and remuneration. Have skills: special terminology and vocabulary, skills of independent mastering of new knowledge, using modern educational technologies;skills of professional argumentation in the analysis of standard situations in the field of upcoming activities; methods of investigation of labor costs and analysis of the quality of norms, methods of standard situation of labor, development of an effective system of remuneration Be able to solve problems on design of labor processes and calculation of labor standards at the enterprise. Competences: system-forming, economic, organizational and managerial, special
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2	Scientific organization of work	2(A)	3	Economy. Theory, Market infrastruct ure	The competitiveness of industries and companies	Objective: to Form a holistic view of the advantages and prospects of economic development of the country, the organization on the basis of innovation Contents: Essence, importance of innovative research, the process of development of innovative research and methods and evaluation The expected result of the study: Know: forms and systems of compensation, material and moral stimulation, the order of establishment of surcharges, allowances and coefficients to a salary legislative and regulatory legal acts (bases of the labor legislation) and forms of the statistical reporting on work. Be able to: identify problems in the analysis of specific situations, suggest ways to solve them and evaluate the expected results; systematize and generalize information, prepare certificates and reviews on professional activities; develop regulations on bonuses at the enterprise to organize and conduct practical research in the field of organization, regulation and remuneration. Have skills: special terminology and vocabulary, skills of independent mastering of new knowledge, using modern educational technologies;skills of professional argumentation in the analysis of standard situations in the field of upcoming activities; methods of investigation of labor costs and analysis of the quality of norms, methods of standards; methodology for the development of an effective system of remuneration Be able to solve problems on design of labor processes and calculation of labor standards at the enterprise. Competences: system-forming, economic, organizational and managerial, special
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2	Scientific organization of labor in the agro- industrial complex	2(A)	3	Economy. Theory, Market infrastruct ure	Competitiveness of branches of the agro- industrial complex	Objective: to Form a holistic view of the advantages and prospects of economic development of the country, the organization on the basis of innovation Contents: Essence, importance of innovative research, the process of development of innovative research and methods and evaluation The expected result of the study: Know: forms and systems of compensation, material and moral stimulation, the order of establishment of surcharges, allowances and coefficients to a salary legislative and regulatory legal acts (bases of the labor legislation) and forms of the statistical reporting on work. Be able to: identify problems in the analysis of specific situations, suggest ways to solve them and evaluate the expected results; systematize and generalize information, prepare certificates and reviews on professional activities; develop regulations on bonuses at the enterprise to organize and conduct practical research in the field of organization, regulation and remuneration. Have skills: special terminology and vocabulary, skills of independent mastering of new knowledge, using modern educational technologies;skills of professional argumentation in the analysis of standard situations in the field of upcoming activities; methods of investigation of labor costs and analysis of the quality of norms, methods of standard situation of labor, development of an effective system of remuneration Be able to solve problems on design of labor processes and calculation of labor standards at the enterprise. Competences: system-forming, economic,
3	The competitiven ess of industries and firms	3	5	Economic theory, State Regulation of Economy, Marketing	Industrial Economics,	organizational and managerial, special Summary: The basic methods of competitiveness of firms. Methods of using the company's business plans. Types of plans and procedures for their preparation. The use of innovative technologies in the economy, etc. Purpose: to give the concept osnovnyhfaktorov vlyayuschih the competitiveness of enterprises; competitive products and services; about the nature of the enterprise as an object of management, its place and role in the national economy; Expected impact study To know: factors of competitiveness of the enterprise; - The competitiveness of goods and services; -Mechanism competitiveness of the enterprise; To be able to: -primenyat acquired knowledge in the work of Kazakhstani companies; - Use the knowledge gained in the preparation of development plans firms to determine their level of competitiveness; Competence: in the field of competitiveness of industries and companies.

3	The competitiven ess of industries agro- industrial complex	3	5	Economic theory, Enterprise economy, Cost Manageme nt	Agricultural Economics	Summary: Osnovnyemetody grown competitiveness and agriculture. Methods of company development through business plans. Types of plans and procedures for their preparation. The use of innovative technologies in the economy, etc. Objective: To give the concept osnovnyhfaktorov vlyayuschih competitiveness grown agro- industrial complex; the competitiveness of goods and services; about the nature of the enterprise as a management object, its place and role in the system of the national economy; Expected impact study Know: factors of competitiveness of firms had grown and the agro-industrial complex; - The competitiveness of goods and services; To be able to: -primenyat acquired knowledge in the activity of Kazakhstani companies agro-industrial complex; - To use the acquired knowledge in the preparation of development plans firms to determine their level of competitiveness; Competence: in the field of competitiveness of branches of agriculture
4	Cluster economy	3	5	Enterprise economy, Microecon omics	Analysis of economic activity	Objective: To study the theoretical foundations of the cluster development of agriculture Contents: The concept of progressive trends in the agricultural sector Expected impact study: Know that the creation of clusters will help to move away from commodity-oriented agricultural sector To be able to: apply the methods of cluster analysis, to assess the activities of agribusiness clusters. Competence: in the field of cluster development of agribusiness
4	Cluster development of agro- industrial complex	3	5	Enterprise economy, Microecon omics	Analysis of economic activity	Objective: To study the theoretical foundations of the cluster development of agriculture Contents: The concept of progressive trends in the agricultural sector Expected impact study: Know that the creation of clusters will help to move away from commodity-oriented agricultural sector To be able to: apply the methods of cluster analysis, to assess the activities of agribusiness clusters. Competence: in the field of cluster development of agribusiness

5	Economic analysis	3	5	Economic theory, cost manageme nt, Business Economics	Final certificationObjective: Study of the main methods of organization of the process of transformation inputs in the production of its outputs. Content: The study of the production system, internal and external environment, as well as feedback between them. An analysis of the components of the environment: macro - and micro-environment, the infrastructure of the region. Consideration of the components of th internal environment of the enterprise: quality resources, distribution of goods, labor and the environment. Analysis of the production proc methods of organization in order to reduce the time and economic costs. Expected impact study: Knowledge: - The methods of cost and qualitative analysis the range of companies, ways to improve the manufacturing process.	
5	Economic analysis of agricultural enterprises	3	5	Economic theory, cost manageme nt, Business Economics	State certification in the specialty	Purpose: practical skills using special methods of analysis of technical and organizational level Contents: The disclosure content of the principles and characteristics of the methods of analysis performance and areas of socio-economic development of productive, financial-credit, budgetary, investment and other organizations Expected impact study: To know: to independently develop and justify recommendations for the improvement of financial and economic activity. To be able to: analyze and validate the reality of business plans. Competence: in the processing and validation of economic information.

6	Production management	3	5	Manageme nt, Operations Manageme nt	Final certification	Objective: Study of the main methods of organization of the process of transformation of inputs in the production of its outputs. Content: The study of the production system, its internal and external environment, as well as the feedback between them. An analysis of the components of the environment: macro - and micro-environment, the infrastructure of the region. Consideration of the components of the internal environment of the enterprise: quality, resources, distribution of goods, labor and the environment. Analysis of the production process, methods of organization in order to reduce the time and economic costs. Expected impact study: Knowledge: - The methods of cost and qualitative analysis of the range of companies, ways to improve the manufacturing process. Skills: to calculate the time and economic costs of the production process, the development of measures and proposals to optimize the production process and reduce production costs. Competence: in the introduction of modern and advanced methods of production organization in order to improve quality, reduce costs and product prices, increasing the overall efficiency of the enterprise.
6	Production management in the agricultural sector	3	5	Manageme nt, Operations Manageme nt	State certification in the specialty	Objective: Study of the main methods of organization of the process to transform inputs of industrial agribusiness enterprise in its outputs. Content: The study of the production of the agricultural firm, its internal and external environment, as well as the feedback between them. Expected impact study: Knowledge: - The methods of cost and qualitative analysis of the range of agricultural firms, ways to improve the manufacturing process. Skills: to calculate the time and economic costs of the production process, the development of measures and proposals to optimize the production process and reduce production costs. Competence: in the introduction of modern and advanced methods of production organization in order to improve quality, reduce costs and product prices, increasing the overall efficiency of agribusiness companies.

7	Production management	2(A)	3	Manageme nt, Operations Manageme nt	Final certification	Objective: Study of the main methods of organization of the process of transformation of inputs in the production of its outputs. Content: The study of the production system, its internal and external environment, as well as the feedback between them. An analysis of the components of the environment: macro - and micro-environment, the infrastructure of the region. Consideration of the components of the internal environment of the enterprise: quality, resources, distribution of goods, labor and the environment. Analysis of the production process, methods of organization in order to reduce the time and economic costs. Expected impact study: Knowledge: - The methods of cost and qualitative analysis of the range of companies, ways to improve the manufacturing process. Skills: to calculate the time and economic costs of the production process, the development of measures and proposals to optimize the production process and reduce production costs. Competence: in the introduction of modern and advanced methods of production organization in order to improve quality, reduce costs and product prices, increasing the overall efficiency of the enterprise.
7	Production management in the agricultural sector	2(A)	3	Manageme nt, Operations Manageme nt	State certification in the specialty	Objective: Study of the main methods of organization of the process to transform inputs of industrial agribusiness enterprise in its outputs. Content: The study of the production of the agricultural firm, its internal and external environment, as well as the feedback between them. Expected impact study: Knowledge: - The methods of cost and qualitative analysis of the range of agricultural firms, ways to improve the manufacturing process. Skills: to calculate the time and economic costs of the production process, the development of measures and proposals to optimize the production process and reduce production costs. Competence: in the introduction of modern and advanced methods of production organization in order to improve quality, reduce costs and product prices, increasing the overall efficiency of agribusiness companies.

8	The strategy of the company	3	5	prediction, Enterprise economy	Final certification	<ul> <li>Purpose: To give students a systemic, holistic view of the basic principles, laws, mechanisms of functioning of the enterprise, mastering methods of effective management of the enterprise in the application of the various components of economic strategy.</li> <li>Contents: Enterprise as an economic system, the company in a market economy, the manufacturing process, business strategy and forms of organization.</li> <li>Expected impact study: Must know:</li> <li>The development of various strategies of the enterprise;</li> <li>Micro- and macro-enterprise, the mission of the enterprise;</li> <li>Develop a strategy to reduce production costs;</li> <li>Develop a strategy to prevent the bankruptcy of the enterprise.</li> <li>Competence: in strategic development of the company</li> </ul>
8	Regional economy	3	5	Internation al economics, Internation al and regional integration	State certification in the specialty	<ul> <li>The goal: a balanced development of regions and regions.</li> <li>Contents: Economy particular region, economic ties between the regions, the regional system, placement of productive forces, the improvement of the management and regulation of economic activities in the region.</li> <li>The expected result of learning to know: <ul> <li>The theoretical foundations of the regional economy;</li> <li>Methods and tools for Regional Studies of the regional economy; be able to: <ul> <li>Apply knowledge in the analysis and forecasting of territorial cooperation;</li> <li>-raskryvat problems of regional development and regional policy;</li> </ul> </li> </ul></li></ul>
9	Planning for the enterprise	3	5	Enterprise economy, Economic theory	Final certification	Purpose: assimilation of knowledge in the field of planning and production control in a market economy and management decisions Contents: Planning - this is a working tool used in all kinds of business, intra plan is an important document of any enterprise, aimed at long-term success. Expected impact study: Knowledge: Must know the methodology and planning methods; Skills: Must be able to independently predict the economic section of the plan for a specific business areas, Competence: the planning of the company

9	The organization and remuneration of labor in the enterprise	3	5	Finance Enterprise economy	Final certification	Purpose: Mastering the theoretical and applied knowledge and skills in the field of regulation and wages in order to increase the efficiency of the personnel in the organizations of agrarian and industrial complex Subject: Current situation of development and deepening of market relations raises the need for mastery of theoretical knowledge and practical skills of organization and regulation of labor processes. Expected impact study: Knowledge: principles and methods of organization of rationing of work processes and payment forms and systems of remuneration, Skills: to determine measures to improve the labor operations and processes Competence: in the calculation of core labor standards, to determine the level of labor costs and working hours
10	leasing	3	5	Finance, Operations manageme nt, Logistics	Final certification	<ul> <li>working hours,</li> <li>Objective: To study the actions and manifestations in the industry of objective economic laws, conditions and factors ensuring the achievement of the best results of functioning at optimum cost materialized and living labor</li> <li>Contents: Subject and objectives of the course, the branch structure of the industry, industry management organization, concentration of production and size of enterprises in the industry, specialization and cooperation in industry</li> <li>Expected impact study: To know: the current state of industry in Kazakhstan</li> <li>To be able to: analyze and evaluate the dynamics of the production of the main types of industrial products</li> <li>Competencies: olasti in the application of economic analysis in industrial production,</li> </ul>
10	Leasing in the agricultural sector	3	5	Finance, Operatio ns managem ent, Logistics	State certification in the specialty	Purpose: formation of university graduates the knowledge that contribute to the formation of skills and abilities to learn the mechanism of leasing deals, Contents: Essence, functions and classification of leasing agropomyshlennom kopleks, the legal basis of the leasing contract, the main stages of leasing deals, composition, types and methods of calculation of lease payments, the risks of leasing activity Expected impact study: To know the basic theoretical principles of leasing activity in the agricultural sector To be able: to calculate lease payments using a variety of techniques Competence: in leasing transactions in the agricultural sector

11	leasing	2(A)	3	Finance, Operatio ns managem ent, Logistics	Final certification	Objective: To study the actions and manifestations in the industry of objective economic laws, conditions and factors ensuring the achievement of the best results of functioning at optimum cost materialized and living labor Contents: Subject and objectives of the course, the branch structure of the industry, industry management organization, concentration of production and size of enterprises in the industry, specialization and cooperation in industry Expected impact study: To know: the current state of industry in Kazakhstan To be able to: analyze and evaluate the dynamics of the production of the main types of industrial products Competencies: olasti in the application of economic analysis in industrial production,
11	Leasing in the agricultural sector	2(A)	3	Finance, Operatio ns managem ent, Logistics	State certification in the specialty	Purpose: formation of university graduates the knowledge that contribute to the formation of skills and abilities to learn the mechanism of leasing deals, Contents: Essence, functions and classification of leasing agropomyshlennom kopleks, the legal basis of the leasing contract, the main stages of leasing deals, composition, types and methods of calculation of lease payments, the risks of leasing activity Expected impact study: To know the basic theoretical principles of leasing activity in the agricultural sector To be able: to calculate lease payments using a variety of techniques Competence: in leasing transactions in the agricultural sector
12	industrial Economics	3	5	enterpris e economy , Cost Manage ment	Final certification	Objective: To study the actions and manifestations in the industry of objective economic laws, conditions and factors ensuring the achievement of the best results of functioning at optimum cost materialized and living labor Contents: Subject and objectives of the course, the branch structure of the industry, industry management organization, concentration of production and size of enterprises in the industry, specialization and cooperation in industry Expected impact study: To know: the current state of industry in Kazakhstan To be able to: analyze and evaluate the dynamics of the production of the main types of industrial products Competencies: olasti in the application of economic analysis in industrial production,

12	Agricultural Economics	3	5	Economi c theory, enterpris e economy	State certification in the specialty	Purpose: formation of belief systems in the field of agricultural economics, The content reveals the content management, forms a complex management knowledge, develops specific skills of the various types of management, analysis and design of control systems Expected results of the study: Knowledge: infrastructure, agriculture and agricultural production assets of agriculture. Skills: to generate ideas about the system selection and placement of management personnel; Competence: in Economics Agribusiness
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*Note:* \* - *means that the discipline of study for all educational trajectories* (A) accelerated

## LIST OF ELECTIVE COURSES for specialty 5B050600 "Economics"

#### Form of education: Full-time Studying term: 4 years

	2.07		ving term:	
			edits	
Name of Discipline	Discipline Code	РК	ECTS	Semeste r
General educatio	nal disciplines		•	
Elective course 1				
Ecology with the basics of life safety	EWBLS 1106	2	3	1
Psychology	Psy 1106	2	3	1
Elective course 2				
Fundamentals of Anti-Corruption Culture	FACC 2107	2	3	3
Political science	Pol 2107	2	3	3
Sociology	Soc 2107		_	
Culturology	Cul 2107			
Elective course 3				
Religious	Rel 3108	3	5	5
Desis disc				
Basic disc				
Elective course 1				1
History of Economic Thought	HET1209	3	5	1
The history of economy and economic thought	HEET 1209	3	5	1
Elective course 2				
Statistic	Sta 1210	3	5	2
Statistics of foreign trade activities	SFTA 1210	3	5	2
Elective course 3				
Fundamentals of entrepreneurship	FE 1211	2	3	2
2. organization of business	OB 1211	2	3	2
Elective course 4				
Market infrastructure	MI 1212	3	5	2
The infrastructure of the national market	INM 1212	3	5	2
Elective course 5				
Marceting	Mar 2213	3	5	3
2. international marketing	IMar 2213	3	5	3
Elective course 6				
Operations Management	OM 2214	3	5	4
Tax management	TM 2214	3	5	4
Elective course 7	C C D 2215	2		4
Government control of economy	GCE 2215	3	5	4
State regulation of agriculture	SRA 2215	3	5	4
Elective course 8	MT 2016	2	=	4
Market of technologies	MT 2216	3	5	4
Managing markets innovation	MMI 2216	3	5	4
Elective course 9	DDE 2217	2	E	4
Prognostication and planning of economy Prognostication	PPE 2217 Pro 2217	3	5	4 4
Elective course 10	PI0 2217	3	3	4
Logistics	Log 3218	3	5	5
ž	LogAIC	3	5	5
Logistics in the branches of agroindustrial complex	3218	5	5	
Elective course 11		-		_
International and regional integration	IRE 3219	2	3	5
Managing international innovation	MII 3219	2	3	5
Elective course 12	E: 2020	2	-	~
Finance	Fin 3220	3	5	5

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## LIST OF ELECTIVE COURSES for specialty 5B050600 "Economics»

## Form of education: Part-time Studying term: 3 years

		Cree	~	
Name of Discipline	Discipline Code	РК	EC TS	Seme ster
Basic disciplines				
Elective course 1				
History of Economic Thought	HET1209	3	5	1
The history of economy and economic thought	HEET 1209	3	5	1
Elective course 2				
Business Basics	BB1210	2	3	1
organization of business	OBiz 1210	2	3	1
Elective course 3				
Market infrastructure	MI 1211	2	3	2
The infrastructure of the national market	INM 1211	2	3	2
Elective course 4				
Marceting	Mar2212	3	5	3
international marketing	IMar 2212	3	5	3
Elective course 5			1	
Operations Management	OM 2213	3	5	3
Tax management	TM 2213	3	5	3
Elective course 6				
State Regulation of Economy	SRE 2214	3	5	3
State regulation of agriculture	SRA 2214	3	5	3
Elective course 7				
Technology Market	TM 2215	2	3	3
Managing markets innovation	MIn 2215	2	3	3
Elective course 8				0
Forecasting and planning of economy	FPE 2216	3	5	4
Forecasting	Fro 2216	3	5	4
Elective course 9	110	0		
Logistics	Log 2217	3	5	4
Logistics in the branches of agroindustrial complex	LBAC 2217	3	5	4
Elective course 10	LDITC 2217	5	5	•
International and regional integration	IRE 2218	2	3	4
Managing international innovation	MII 2218	2	3	4
Elective course 11	WIII 2210	2	5	-
Finance	Fin2219	2	3	4
theory of finance	TFin 2219	2	3	4
Elective course 12	11111 2219	2	5	4
Taxes and taxation	TT 3220	3	5	5
The theory of taxes and their organization	TTO 3220	3	5	5
Elective course 13	110 3220	3	5	5
	A ag 2001	2	5	5
Accounting	Acc 3221	3	5	5
Industry characteristics of accounting	ICA3221	3	5	5
Elective course 14	DE 2222	2	~	6
Production Economy	PE 3222	3	5	6
The Economics of the industry	EI 3222	3	5	6
Elective course 15	CD ( 2222		-	
Cost management	CM 3223	3	5	6
Controlling	Con3223	3	5	6
Main disciplines			T	1
Elective course 1			-	
Labor market economy	LME2303	3	5	3

Human Resource ManagementScientific organization of work	HRMOW2303	3	5	3
Elective course 2				
Competitiveness of industries and firms	CIF2304	3	5	4
The competitiveness of industries agro-industrial complex	CIAIC 2304	3	5	4
Elective course 3				
Cluster economy	CE3305	3	5	5
Cluster developmentof agroindustrial complex	CDAC 3305	3	5	5
Elective course 4				
Economic analysis	EA3306	3	5	5
Economic analysis of enterprises of agroindustrial complex	EAEAC 3306	3	5	5
Elective course 5				
Production management	PM 3307	3	5	5
Production management in the agricultural sector	PMAS 3307	3	5	5
Elective course 6				
Strategy jf enterprise	SE 3308	3	5	6
Regional economy	RE 3308	3	5	6
Elective course 7				
Economy of industry	EI 3309	3	5	6
Agricultural Economics	AE3309	3	5	6

# LIST OF ELECTIVE COURSES for specialty 5B050600 "Economics»

Form of education: Part-time Studying term: 2 years

Name of Discipline		Credits		~
	Discipline Code	РК	EC TS	Seme ster
Basic disciplines				
Elective course 1				
History of Economic Thought	HET1209	3	5	1
The history of economy and economic thought	HEET 1209	3	5	1
Elective course 2				
Statistics	Sta 1210	3	5	1
Statistics of foreign trade activities	SFTA 1210	3	5	1
Elective course 3				
Market infrastructure	MI 1211	3	5	1
The infrastructure of the national market	INM 1211	3	5	1
Elective course 4				
Operations Management	OM 1212	3	5	2
Tax management	TM 1212	3	5	2
Elective course 5				
Government control of economy	GCE 1213	3	5	2
State regulation of agriculture	SRA 1213	3	5	2
Elective course 6				
Prognostication and planning of economy	PPE 1214	2	3	3
Prognostication	Pro 1214	2	3	3
Elective course 7				
Logistics	Log 2215	3	5	3
Logistics in the branches of agroindustrial complex	LBAC 2215	3	5	3
Elective course 8				
Cost management	CM 2216	3	5	4
Controlling	Con2216	3	5	4
Main disciplines				l
Elective course 1				

Competitiveness of industries end firms	CIF 2303	3	5	3
The Competitiveness of industries agro industrial complex	CIAIC 2303	3	5	3
Elective course 2				
Cluster economy	CE 2304	3	5	3
Cluster development of agroindustrial complex	CDAC 2304	3	5	3
Elective course 3				
Economic analysis	EA2305	3	5	4
Economic analysis of enterprises of agroindustrial complex	EAEAC 2305	3	5	4
Elective course 4				
Production management	PM 2306	2	3	4
Production management in the agricultural sector	PMAS2306	2	3	4
Elective course 5				
Economy of industry	EI 2307	2	3	4
Agricultural Economics	AE 2307	2	3	4